## MARK SCHEME for the October/November 2014 series

## 9706 ACCOUNTING

9706/23
Paper 2 (Structured Questions - Core), maximum raw mark 90

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1 (a)

| Dr | $\begin{gathered} \text { Cash Account } \\ \$ \end{gathered}$ |  |  | $\begin{gathered} \mathrm{Cr} \\ \$ \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Bal b/d | (1) | 3270 | Van rental | 2400 | \} |
|  |  |  | Drivers wages | 4748 | \} |
| Receipts customers | (10F) | 35680 | Rent for garage | 1600 | \} (1) for all 3 |
| Van disposal | (1) | 1300 | Cash stolen | 430 | (1) |
|  |  |  | Sundry expenses | 2972 |  |
|  |  |  | Drawings | 11450 |  |
|  |  |  | Fuel expenses | 14301 | (1) |
|  |  |  | Bal c/d | 2349 |  |
|  |  | 40250 |  | 40250 |  |

(b) Calculations for revenue figure for the year ended 30 June 2014

| Cash received from Trade debtors | 35680 | (1) |
| :--- | ---: | :--- |
| Add debtors at 30 June 2012 | 2863 | (1) |
| Add bad debts written-off | $\underline{1648}$ | (1) |
|  | $\underline{40191}$ |  |
| Less debtors at 1st July 2011 | $\underline{3766}$ | (1) |
| Sales | $\underline{\underline{36425}}$ | (1) (OF) |

## [5]

(c)

Asif Income Statement
Year ended 30 June 2014

|  | $\$$ | $\$$ |  |
| :--- | ---: | ---: | :--- |
| Sales (from part b) |  | 36425 | (1OF) |
| Less expenses | 430 |  | (1) |
| Cash stolen | 2400 |  |  |
| Van rental | 4948 | (2) |  |
| Wages (4748(1) $+200(1))$ | 1200 | (2) |  |
| Rental of garage (1600(1)-400(1)) | 2972 |  |  |
| Sundry expenses | 250 | (3) |  |
| Loss on disposal (6200(1)-4650(1)-1300(1)) | 14301 | (1) |  |
| Fuel expenses | 1648 |  | (1) |
| Bad debts |  | $\underline{\underline{28149}}$ |  |
| Profit for the year (must be labelled) | (1OF) |  |  |


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(d) Improved cash flow (1+1 for development)

Reduction in bad debts ( $1+1$ for development)
(e) Net profit margin (1)

Return on capital employed (1)
Expenses: revenue (1)
Max 2
[Total: 30]

2 (a)

| Lance <br> Statement of financial position at 30 November 2014 |  |  |  |
| :---: | :---: | :---: | :---: |
|  | \$000 | \$000 | \$000 |
| Non-current assets at cost |  |  | 500 (1) |
| Accumulated depreciation |  |  | (200) |
|  |  |  | 300 (1) |
| Current assets |  |  |  |
| Inventory |  | 80 |  |
| Trade receivables |  | 50 |  |
| Cash |  | $\frac{10}{110}$ |  |
|  |  | 140 (1) |  |
| Current liabilities |  |  |  |
| Trade payables | 35 |  |  |
| Other payables | 20 |  |  |
| Bank overdraft | $\underline{25}$ | 80 (1) | 60 (10F) |
| Non-current liabilities |  |  |  |
| Long term loan |  |  | $\frac{(40)}{200}$ |
| Financed by: |  |  |  |
|  |  |  |  |
| Opening capital |  |  | 310 |
| Add: net profit |  |  | $\frac{30}{340}$ |
| Less: drawings |  |  | $\frac{(20)}{320}^{(1)}$ |


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Alternative presentation (IAS format) accepted
Lance
Statement of financial position at 30 November 2014

|  | $\$ 000$ | $\$ 000$ |
| :--- | :--- | :--- |
| Non-current assets | 500 | (1) |
| Accumulated depreciation | $\underline{200}$ |  |
|  |  | 300 (1) |

Current assets

Inventory 80
Trade receivables 50
Cash
Total assets
10
140 (1)
440
Capital account
Opening capital 310
Add: net profit
Less: drawings
30 (1)
340
$\underline{20(1)}$
320
Non-current liabilities
Long-term loan
40 (1)
Current liabilities
Trade payables 35
Other payables 20
Bank overdraft $\underline{25}$
Total capital and liabilities

80 (1)
440 (1)
[8]
(b)

| Ratio | Formula | Calculation |
| :--- | :--- | :---: |
| Current | Current assets / current liabilities <br> (1) | $140 / 80=1.75: 1$ (10F) |
| Liquid (acid test) | (Current assets - inventory) $/$ <br> Current liabilities (1) | $(140-80) / 80=0.75: 1$ (10F) |

(c) Current ratio improved in 2013 (1) but became worse in 2014 (1). This should be a concern to Lance as it may indicate worsening liquidity (1), especially with the bank overdraft (1).

This is shown by the liquid (acid test) ratio which has worsened each year (1). Lance has a large amount of inventory which indicates cash may be tied up (1). Lance may have difficulty paying the interest on the loan, overdraft. (1) and suppliers (1).

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(d) Cash budget for the month of December

| Receipts | $\$$ |  |
| :--- | ---: | :--- |
| Loan | 25000 | (1) |
| Cash sales $(75000(1) / 3(1))$ | 22500 | (2) |
| Received from trade receivables | $\underline{50000}$ | (1) |
|  | $\underline{97500}$ |  |
| Payments | 12500 |  |
| Other expenses | 18000 | (1) |
| Cash purchases | 35000 | (2) |
| Payments to trade payables $\underline{65625}$ (1) <br> Loan interest $\underline{31875}$  <br>  $\underline{15000)}$ (1) <br> Net cash in/outflow $\underline{16875}$ (1)OF Opening balance |  |  |

3 (a) Contribution $=£ 17.00-(\$ 4.50+\$ 6.00+\$ 2.50)=\$ 4.00$
Fixed costs $=\$ 324000 / 12=\$ 27000$ per month.
Breakeven $=\$ 27000(1) / \$ 4.00(1)=6750$ units
(b) Absorption costing working:

Unit cost $=\$ 4.50+\$ 6.00+\$ 2.50+\$(27000 / 10000)=\$ 15.70$

Jan
\$
119000
109900
Sales (@ \$17)
COGS (@ \$15.70)
Profit
(c) Marginal costing

Sales
Variable costs (@ \$13)
Contribution
Fixed costs
Profit

| Jan |  | Feb |  |
| :---: | :---: | :---: | :--- |
| $\$$ |  | $\$$ |  |
| 119000 |  | 221000 |  |
| $\underline{91000}$ |  | $\underline{169000}$ |  |
| 28000 | (1OF) | 52000 | (1OF) |
| $\underline{27000}$ |  | $\underline{27000}$ |  |
| $\underline{1000}$ | (1OF) | $\underline{25000}$ | (2OF) |


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(d) Reconciliation

|  | Jan | Feb |
| :--- | :---: | :---: |
|  | $\$$ | $\$$ |
| Absorption costing profit <br> (Inc) / Dec in inventories | 9100 | 16900 |
| (3000 @ \$2.70) | $\underline{(8100)}$ | (10F) |
| $3000 @ \$ 2.70$ | $\underline{1000}$ |  |
| (10F) | $\underline{8100}$ | $\underline{\text { (10F) }}$ (10F) |

(e) Absorption costing will produce a different profit figure to marginal costing whenever opening and closing inventory differ. (1)

Absorption costing values inventory at total production cost including a portion of fixed costs. (1)

Marginal costing values inventory at variable cost only, treating fixed costs as period costs. (1)

When closing inventory is higher than opening inventory, absorption costing will produce the higher profit. (1) When closing inventory is lower than opening inventory, marginal costing will produce the higher profit. (1) (Max 4)
(f) Working:

Fixed cost $=(\$ 324000+\$ 60000) / 12=\$ 32000 \mathrm{pm} / 11000$ units $=\$ 2.91$ (10F)
Total unit cost $=\$ 2.91+\$ 13.00$ (1) $=\$ 15.91$ (1OF)
Sales $(\$ 17 \times 7700) \quad 130900$ (1)
Cost of sales (\$15.91 (3) $\times 7700$ ) 122507
Profit $\quad \underline{8393}$ (1OF)
(g) Situations where marginal costing is useful:

1 Make or buy decisions. (1)
2 Product mix in limiting factor decisions. (1)
3 Whether to discontinue a product. (1)
4 Acceptance of special orders. (1) Max 3 marks
(h) Marginal costing should only be used for short term decision making (1)

However, it is necessary to split all costs into fixed and variable (1) which may be difficult (1)
Difficult to use if more than one product is sold (1) as it is difficult to split fixed overheads over several products (1)
Max 4 marks
[Total: 30]

