# MARK SCHEME for the October/November 2011 question paper for the guidance of teachers 

## 9706 ACCOUNTING

9706/22 Paper 2 (Structured Questions - Core), maximum raw mark 90

This mark scheme is published as an aid to teachers and candidates, to indicate the requirements of the examination. It shows the basis on which Examiners were instructed to award marks. It does not indicate the details of the discussions that took place at an Examiners' meeting before marking began, which would have considered the acceptability of alternative answers.

Mark schemes must be read in conjunction with the question papers and the report on the examination.

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1 (a)

## Kirsty <br> Income Statement (trading and profit and loss account) for the year ended 30 April 2011

|  | $\$ \quad \$$ |
| :---: | :---: |
| Revenue (sales) $(108000-4800)$ | $\$ 103200(1)$ |

Opening Inventory (Stock) 3600
Ordinary goods purchased (Purchases) (56000-1800(1) - $2500(1)) \underline{51700}$

Less Closing Inventory (Stock) 4200
Cost of Sales
Gross Profit
52100
Discounts received 400

Commission received 880
Provision for doubtful debts* $\underline{216}$ (3of)

## Less Expenses <br> Rent 4000

General expenses 4800
Insurance 2840
Salaries 14000
Electricity
2380
Motor expenses 4900
Bad debts 200
Loan interest 1500
Carriage outwards 700
Discounts allowed 600
Depreciation - equipment 4920
Depreciation - motor vehicles
6300
(1)
(1)
(1)

Profit for the year (Net Profit)

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(b)

## Kirsty

## Statement of Financial Position (Balance Sheet) at 30 April 2011 <br> \$ \$

## Non-Current (Fixed) Assets

Equipment 29880

Motor vehicles
18900
48780

## Current Assets

Inventory (stock) 4200
Trade receivables (debtors) 5096
Insurance prepaid 460 (1)
Bank 3400
Commission receivable $\quad 150$ (1) 13306
Current Liabilities
Trade payables (creditors) 3800
Loan interest owing 250
Electricity owing 380 (1)
Loan $\quad \underline{7500(1)}$
11930

Working capital
Total assets less current liabilities
1376
50156

Financed by:
Capital 44000
Profit for the year (Net Profit)
Drawings
Non-Current (long term) Liabilities Loan
$7500(1)$
7500
42656

6456 (1of) 50456
7800 (1)
42656
(c) $54000+1000+2000=57000(2)$
(d) (57000-4000(1))/5=10600(1)

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(e)

Disposal of Machinery

|  | $\$$ |  | $\$$ |  |  |
| :--- | :---: | :--- | :--- | ---: | :--- |
| Machinery | 57000 | (1) | Depreciation | 42400 | (1) |
|  |  | Bank (1) | 12000 | (1) |  |
|  |  | Profit and Loss (1) | $\underline{2600}$ | (1) |  |

2 (A) (a)

|  | \$ |  |  | \$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance b/d | 43900 | (1) | Bank | 436300 |  |
| Credit Sales | 522250 | (1) | Returns Inwards | 30110 | (1) |
| Dishonoured Cheques | 2200 |  | Bad Debts | 9250 | (1) |
| Interest charged | 30 | (1) | Contra (purchases ledger) | 5190 | (1) |
|  |  |  | Discount allowed | 28800 |  |
|  |  |  | Balance c/d (closing debtors) | 58730 |  |
|  | $\underline{568380}$ |  |  | $\underline{568380}$ |  |

## Alternative answer

|  | \$ |  | \$ |
| :---: | :---: | :---: | :---: |
| Balance b/d | 63530 (1) | Bad debts | 850 (1) |
| Interest charged | 30 (1) | Contra / set off | 1980 (1) |
|  |  | Goods on return basis | 400 (1) |
|  |  | Sales returns | 1600 (1) |
|  |  | Balance c/d (closing debtors) | 58730 |
|  | $\underline{568380}$ |  | $\underline{568380}$ |

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(c) Provides an independent check on the postings in the sales ledger.

Errors in the ledger can be located quickly.
Segregation of duties helps in the prevention of fraud because members of staff who complete the control accounts are not involved in completing the sales ledger.
Totals of trade receivables (debtors) from control accounts can be determined quickly and used in preparation of the trial balance and final accounts.
(Any two points - 2 each)

2(B) (a) Profit for the year $=(880000 \times 25 \%)-130000=\$ 90000$ (2)
(b) (i) Return on capital employed $=\frac{\text { Profit for year }}{\text { Capital Employed }} \times 100$

$$
=\frac{90000}{1125000} \times 100
$$

$$
=\quad \underline{\underline{8 \%}} \text { (2of) }
$$

(ii) Inventory Turnover
$=\frac{\text { Cost of sales }}{\text { Average stock }}$
$=\frac{880000}{(45000+65000) / 2}$
$=\frac{880000}{55000}$
$=16$ times (2)
$=\frac{\text { Current Assets }- \text { Closing Stock }}{\text { Current Liabilities }}$
$=\frac{(65000+150000)-65000}{100000+50000}$
$=\frac{150000}{150000}$
$=1: 1$ (2)

## (c) Paradis Foods

1. The return on capital employed is high at $15 \%$. It is higher than $S$ Turner is currently obtaining.
2. The current ratio is good and possibly too high with excess stock. The level of the current ratio is well in excess of $S$ Turners'.
3. The liquid ratio seems low for a general trading business.

## Jones Wholesaler

1. The return on capital employed is low at $6 \%$. It is much lower than $S$ Turner is currently obtaining.
2. The current ratio is good and within the range of 1.5 and 2.0 that we would expect to see.
3. The liquid ratio is high at $1.4: 1$ indicating high debtors or cash.
(Any three points - 1 each + 1 of for decision)

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3 (a) (i) Selling price per unit
35 (1)
Variable costs per unit Direct materials
Direct labour
Direct overheads
2 (1)

Contribution per unit
$\underline{20}$
15 (1of)
(ii) 180000 (1)/15 (1of)
$=12000$ (1of) units
(iii) Margin of safety = 25000 (1) - 12000 (1of) = 13000 units $13000 / 25000(1) \times 100=52 \%(1$ of)
(b) Depreciation

Admin costs Insurance
Rates
Loan interest
Or other suitable alternative.
(Any three examples - 1 mark each)
(c) Stepped costs occur when a business increases capacity. As a result of expansion overheads such as insurance, rent and rates and bank interest payments are likely to increase. On a break even chart these increases would result in a horizontal fixed cost line moving to a higher level beyond the output at which increased capacity occurs.
(2 $\times 1$ mark)

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(d)

Mary Smith
Break- even sraph for 2012

(1)

Marks awarded for label or figure and label where both are given
(e) If budgeted data is reasonably accurate and the budgeted level of activity could be maintained in future years then the business would generate more profits (\$225000 v $\$ 195000$ ) by increasing capacity.

The margin of safety will also be higher in unit terms (15000 v 13000) but lower in percentage terms ( $37.5 \% \mathrm{v} 52 \%$ ).

The business will make no profit following expansion if sales return to the previous level as the new break-even is the same as the previous sales / output.
The capital cost of $\$ 3000000$ is likely to result in interest payments which would have to be met irrespective of profit performance.
( $2 \times 3$ marks + 1 mark for evaluation)


[^0]:    * $6200-200-800=5200 \times 2 \%=104+200=304$ deducted from $520=216$

[^1]:    (b)

    Schedule of Trade Receivables (debtors)
    \$
    Opening balance $\quad 61140$
    Error 1
    180
    Error 3
    -240
    (2)

    Error 4
    -1 980
    (1)

    Error 5
    30
    Error 6
    $-400(1)$
    58730 (1of)

