## MARK SCHEME for the November 2004 question paper

## 9706 ACCOUNTING

## 9706/02

Paper 2 (Structured Questions), maximum raw mark 90

This mark scheme is published as an aid to teachers and students, to indicate the requirements of the examination. It shows the basis on which Examiners were initially instructed to award marks. It does not indicate the details of the discussions that took place at an Examiners' meeting before marking began. Any substantial changes to the mark scheme that arose from these discussions will be recorded in the published Report on the Examination.

All Examiners are instructed that alternative correct answers and unexpected approaches in candidates' scripts must be given marks that fairly reflect the relevant knowledge and skills demonstrated.

Mark schemes must be read in conjunction with the question papers and the Report on the Examination.

- CIE will not enter into discussion or correspondence in connection with these mark schemes.

CIE is publishing the mark schemes for the November 2004 question papers for most IGCSE and GCE Advanced Level syllabuses.

Grade thresholds taken for Syllabus 9706 (Accounting) in the November 2004 examination.

|  | maximum | minimum mark required for grade: |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | mark <br> available | A | B | E |
| Component 2 | 90 | 61 | 52 | 32 |

The thresholds (minimum marks) for Grades $C$ and $D$ are normally set by dividing the mark range between the $B$ and the $E$ thresholds into three. For example, if the difference between the $B$ and the $E$ threshold is 24 marks, the $C$ threshold is set 8 marks below the $B$ threshold and the D threshold is set another 8 marks down. If dividing the interval by three results in a fraction of a mark, then the threshold is normally rounded down.

## GCE A/AS LEVEL

| MARK SCHEME |
| :---: |
| MAXIMUM MARK: 90 |
| SYLLABUS/COMPONENT: 9706/02 |
| ACCOUNTING |
| Paper 2 (Structured Questions) |


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| (a) | Bank account |
| :--- | :--- |
| Capital |  |
| Purchases etc $(30320+2000+800)$ |  |
| Motor Car |  |
| Motor expenses |  |
| Float |  |
| Sales (difference) |  |

Dr
$\$$
17600

24005

| Cr | Balance |  |  |
| :--- | :---: | :--- | :--- |
| $\$$ | $\$$ |  |  |
|  | 17600 | Dr | $\mathbf{1}$ |
| 33120 | 15520 | Cr | $\mathbf{1}$ |
| 5750 | 21270 |  | $\mathbf{1}$ |
| 515 | 21785 |  | $\mathbf{1}$ |
| 100 | 21885 |  | $\mathbf{1}$ |
|  | 2120 | Dr | $\mathbf{1}$ |$33120 \quad 15520 \mathrm{Cr}$$5750 \quad 21270$

515 ..... 21785 ..... 110021885
$2120 \mathrm{Dr} \quad 1$ + 1 of
(b) Total sales
\$
Cash paid in for sales 24005 21885
2120
$100 \quad 21885 \quad 1$
240051
(7)
add rent
add drawings
Total sales

720
5200
$\underline{\underline{29} 925}$
(4)
(c) Closing stock
Raw materials purchased $=33120-2000-800=$
\$30 320
Cost of sales = $29925 \times \frac{100}{175}=$ \$17 100
$\widehat{\$ 13220}$
(d) Trading and Profit and Loss account for the year ended 31 March 2004

Side-by-side layout for accounts is equally acceptable.

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(e) (i) If the company goes out of business the shareholders cannot be held personally liable for the company debts.
(ii) The death or retiral of a director of a limited company need not affect the business.
However,
(iii) Annual accounts must be professionally audited.
(iv) Companies must file annual return and accounts with the Registrar of Companies.
(v) There is much more "red tape" than with sole traders or partnerships.
(vi) Each shareholder must be sent a copy of the company's annual audited accounts.

Any other relevant answers.
Any 5 points.

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2 (a)

| Sales Ledger Control Account \$ |  |  | \$ |
| :---: | :---: | :---: | :---: |
| 5627 | 1 | Sales returns | 1997 |
| 100384 | 1 | Bank (from debtors) | 92760 |
| 109 | 1 | Discount allowed | 4082 |
|  |  | Bad Debts written off | 1884 |
|  |  | Contra entry | 208 |
|  |  | Balance c/d | 5189 |
| 106120 |  |  | 106120 |

Balance b/f $5189 \mathbf{1}$ OF
(b)(i)

Amended Sales Ledger Control Account \$

|  |  |  |  | 1 |  |
| :--- | ---: | ---: | :--- | ---: | ---: |
| Balance b/f |  | 189 | $\mathbf{1}$ | Debit balance Contra | 412 |
| $\mathbf{1}$ | $\mathbf{1}$ |  |  |  |  |
| Sales invoice omitted | 2001 | $\mathbf{1}$ | Credit note correction | 440 | $\mathbf{1}$ |
| Additional Sales | 7820 | $\mathbf{1}$ |  |  |  |
| Discount allowed over/s | $\underline{620}$ | $\mathbf{1}$ | Balance c/d | $\underline{12778}$ | $\mathbf{1}$ |

Balance b/d
127781 OF
(8)

| Alternative Amended Sales Ledger Control Account |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | \$ |  |  | \$ | \$ |
| Balance b/f Sales |  | 5627 | 1 | Sales Returns |  | 1997 |
|  | 100384 |  |  | Dis all'd | 4082 |  |
|  | 2001 |  | 1 | less | 620 | 3462 |
|  | 7820 |  | 1 | Bank |  | 92760 |
|  | 1440 | 108765 | 1 | Bad Debts w/o |  | 1884 |
| Dishon cheque |  | 109 |  | Contras | 208 |  |
|  |  |  |  |  | 1412 | 1620 |
|  |  |  |  | Balance c/d |  | 12778 |
|  |  | 114501 |  |  |  | 114501 |

(8)

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(b)(ii)

Statement agreeing balances

| $\$$ | $\$$ | $\$$ | $\mathbf{1}$ |
| :--- | ---: | ---: | ---: |
|  |  | 9387 |  |
| Balance omitted | 4020 |  | $\mathbf{1}$ |
| Balance understated | 1620 |  | $\mathbf{1}$ |
| Entry omitted | $\underline{1} 001$ | $\underline{7861}$ | $\mathbf{1}$ |
| Invoice omitted |  | 17248 |  |
|  | 1210 |  | $\mathbf{1}$ |
| Receipt not posted | 1440 |  | $\mathbf{1}$ |
| Credit note correction | $\underline{1820}$ | $\underline{4470}$ | $\mathbf{1}$ |
| Bankruptcy |  | 12778 | $\mathbf{1}$ |

Any correct answers/layouts acceptable
(c) Minimises possibility of fraud

Makes fraud easier to find
Minimises possibility of errors
Makes errors easier to find
Checking easier as sectional ledgers created
Control accounts not handled by clerks who make original entries
Total debtors and creditors figures readily available

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3 (a)

|  | Option 2 <br> Fixed Costs | $\frac{30 \mathrm{M}}{}$ | 136364 | Option 3 <br>  <br> Unit contribution | $\frac{50 \mathrm{M}}{370-150}$ |
| ---: | :---: | :---: | :---: | :---: | :---: |

(b) Units
(i) 190000
(ii) 240000
(iii) 290000

## Option 1 <br> \$000

22800
28800
34800

Option 2
$\$ 000$
11800
22800
33800
\$50M-\$30M 320-220

Option 3 \$000 10800
26800 42800
(c) Difference in Fixed Costs Difference in Contribution

OR
$220 x-30000000=320 x-50000000$
i.e. $100 x=20000000$
i.e. $x=200000$ units

200000 units
(d)
$\frac{\text { Fixed Costs }}{\text { Contribution - Profit on buying in }}$
$\frac{50000000}{320-120} 250000$ units
OR $400 \mathrm{x}-280 \mathrm{x}=420 \mathrm{x}-100 \mathrm{x}-50000000$
$400 x-280 x=420 x-100 x-50000000$
i.e. $200 x=50000000$
i.e. $x=250000$ units
(e) Option 1 - buying in - is best from 200000 up to 250000 units.

Option 2 - do not use.
Option 3 is best from 250000 upwards.
Any other relevant answers.

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(f) Assumption

FC remains fixed
VC always in same proportion to sales
SP is constant
Sales mix does not change
$B / E$ based on one product
Cost mix constant
Costs either fixed or variable
Technology/efficiency does not change No outside influences
etc
Limitations must follow on from assumptions

Limitation
Rent etc may increase
Economies of scale may occur
Competition may force lower prices
Demand forces changes
Few produce only one product
Labour intensive becomes capital intensive
Some are semi-variable
Firms constantly aim to improve
We live in a real world

Any two pairs for

