## MARK SCHEME for the May/June 2008 question paper

## 9706 ACCOUNTING <br> 9706/02 <br> Paper 2 (Structured Questions (Core)), maximum raw mark 90

This mark scheme is published as an aid to teachers and candidates, to indicate the requirements of the examination. It shows the basis on which Examiners were instructed to award marks. It does not indicate the details of the discussions that took place at an Examiners' meeting before marking began.

All Examiners are instructed that alternative correct answers and unexpected approaches in candidates' scripts must be given marks that fairly reflect the relevant knowledge and skills demonstrated.

Mark schemes must be read in conjunction with the question papers and the report on the examination.

- CIE will not enter into discussions or correspondence in connection with these mark schemes.

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1 (a) Trading and Profit and Loss account for the year ended 30 April 2008

|  |  | \$ | \$ | \$ |
| :---: | :---: | :---: | :---: | :---: |
| Sales |  |  |  | 243000 |
| Less returns |  |  |  | 2040 |
|  |  |  |  | 240960 |
| Less cost of sales |  |  |  |  |
| Stock at 1 May 2007 |  |  | 13500 |  |
| Purchases 1 |  | 184000 |  |  |
| Less returns |  | 1980 |  |  |
|  |  | 182020 |  |  |
| Add carriage in |  | 350 | 182370 |  |
|  |  |  | 195870 |  |
| Less stock at 30 April 2008 |  |  | 15100 | 180770 |
| Gross profit |  |  |  | 60190 |
| Discount received |  |  |  | 1300 |
| Rent receivable | (2420 + 220) |  |  | 2640 |
| Doubtful debts provision (500-3\% $\times(9000-200)$ ) |  |  |  | 236 |
|  |  |  |  | 64366 |
| Bad debts written off |  |  | 200 |  |
| Carriage out |  |  | 800 |  |
| Discount allowed |  |  | 1800 |  |
| Electricity (2100-40) |  |  | 2060 |  |
| General expenses (9340 + 50) |  |  | 9390 |  |
| $\begin{array}{ll}\text { Depreciation on machinery } & ((52000-15600) \times 40 \%) \\ \text { Interest due on loan } & ((11 \% \times 6000) / 2)\end{array}$ |  |  | 14560 |  |
|  |  |  | 3300 | 32110 |
|  |  |  |  | $\underline{\underline{32256}}$ |


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(b)

Balance Sheet at 30 April 2008

| Fixed Assets | \$ | \$ |  |
| :---: | :---: | :---: | :---: |
|  | Net Book Value |  |  |
| Premises | 250000 |  |  |
| Machinery |  |  | (1)of if < 36400 |
|  |  |  |  |
| Current Assets |  |  |  |
| Stock | 15100 |  |  |
| Debtors 8800 |  |  | 00 and |
| Less DD Provision 264 | 8536 |  | < 500 |
| Cash | 990 |  |  |
| Prepayment | 40 |  | (1) |
| Rent receivable | 220 | 24886 | (1) |
| Amounts due within one year |  |  |  |
| Creditors | 11460 |  |  |
| Bank | 8260 |  | (1) |
| Accrual | 50 |  | (1) |
| Interest due | 3300 | $\underline{23070}$ | (1) |
| Net current assets |  |  | (1)of |
| Amount due over one year |  |  |  |
| Long-term loan (11\%) |  |  |  |
|  |  |  |  |
| Proprietor's interest |  |  |  |
| Capital at 1 May 2007 |  |  | (1) of |
| Add net profit |  |  | (1) |
|  |  |  |  |
| less drawings |  |  | (1) |
|  |  |  |  |

(c) (i) Current ratio $=24886 / 23070$
(ii) Liquid ratio $=9786 / 23070$
(iii) Rate of stock turnover $=180770 / 14300$
1.08:1
(1) of
(iv) Gross profit as a percentage of sales 28.87 days
24.98\%
(1) of
(v) Net profit as a percentage of sales
13.39\%
(1) of
(iv) and (v) denominator must be net sales i.e. not 243000

Need suffixes.
If correct working shown disregard request for decimal places

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(d) (i) Ratios are used to compare a firm's performance with another year, or with another business of the same type.
(ii) Interested parties might be:

| Bank manager | Directors | Competitors |
| :--- | :--- | :--- |
| Customs and excise | Creditors | Investors/Shareholders |
| Employees | Debtors | NOT Stakeholders |
| The media (Newspapers, TV etc) |  |  |
| Allow ONE group only of members of the firm |  |  |
| Etc. | One mark each to a maximum of |  |

[Total: 30]

2A

|  | $\$$ | $\$$ |  |
| :--- | ---: | :---: | ---: |
|  | - | + |  |
| Profit and loss balance | 100000 |  |  |
| Capital contribution | 80000 |  | (1) |
| Sales returns | no effect |  | (2) |
| Depreciation $(240000+75000) \times 40 \%$ | 126000 |  | $(1)$ |
| Interest accrued | 10000 |  | $(1)$ |
| Drawings |  | 50000 | (1) |
| Stock | 9000 |  | (1) |
| Goods for own use |  | 11000 | (1) |
| Loan | 25000 |  | (1) |
| Equipment repairs | $\underline{22000}$ |  | (1) |
| Stock purchase | 372000 | $\underline{81000}$ |  |
|  | $\underline{-81000}$ |  | (1) + (1)of |

2 marks for $\$ 291$ 000, 1 of provided EITHER (a) no entry for sales returns or (b) entry for sales/purchases returns in BOTH columns

B (a)
Sales Ledger Control Account

| Balance b/d | 340600 |  | Balance b/d | 1960 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Credit sales | 295000 | (1) | Sales returns | 6480 | (1) |
| Bank | 3600 |  | Bank | 238600 | (1) |
| Discount allowed | 200 | (2) | Discount allowed | 3500 | (1) |
|  |  |  | Contra | 5000 | (1) |
|  |  |  | Bad debt | 2300 | (1) |
| Balance c/d | 8340 | (1) | Balance c/d | 389900 | (1) of |
|  | 647740 |  |  | 647740 |  |
| Balance b/d | 389900 | (1) | Balance b/d | 8340 | (1) |

If Bank shown net 235000 on credit side award (1) mark
If Discount allowed shown net 3300 on credit side award (3) marks
Do not award full marks for correct balances b/d as Bank may be shown as 3800 on debit side.

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(b) Overpayment

Payment in advance
Credit note issued
Deposit received
Etc.
1 mark each to maximum
(c) Less chance of fraud

Less chance of errors
Fraud or errors easier to find
Checking easier
Total debtors and creditors figures available
Etc. 1 mark each to maximum
[Total: 30]

3 (a)
Unit selling price
Less
Direct materials 128 (1)
Direct wages
Variable production overhead
Variable sales overhead
625 (1)
40 (1)
Unit contribution
\$
\$
1100
(1)

30 (1) $\qquad$
[5]

## OR

## Sales <br> Less

8800000
(1)
Direct materials
1024000 (1)
Direct wages
5000000 (1)
Variable production overhead
320000
(1)
Variable sales overhead
240000 (1) 6584000
Total contribution
Unit contribution
2216000 / 8000

## OR

Total contribution $=$ Profit + Fixed costs
$1656000+640 / 2+480 / 2=2216000$ divided by 8000 for unit contribution $=277$
122
The answer 307 should be awarded (4) marks.

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(b)

BUY IN
LEASE

## EXTRA <br> SHIFT

\$
Sales
Less
Buy in, lease, training
Direct materials
Direct wages
Variable production overhead
Variable sales overhead
Total variable costs
60000
$\underline{\underline{1900000}}$
(1) $\quad 60000$

Extra profit
300000
(1) of 294000
(1)of 316500 (1)of
(1)
$\underline{200000}$
(1) $\underline{2200000}$
(1) $\underline{2200000}$

1840000
(1) 260000
256000
(1) 50000
(1)
(1) 256000
(1)

1250000
(1) 1437500
(2)
(1) 80000
(1)
(1) $\quad 60000$
(1)
(1) $\underline{\underline{1883500}}$
(1)

Alternative (wrong)
360000
(4) 224000
(7)
answers
2016000
(3)

The feasibility study is treated as a sunk cost - lose of mark for extra profit on leasing if feasibility cost included.

Candidates may use a mix of methods between options, e.g. use the above for option 1 and the method below for options 2 and 3 . There is no problem here.

OR candidates may calculate the total rather than the additional profit and this is possibly most likely.

| Sales | 11000000 | (1) | 11000000 | (1) | 11000000 | (1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Direct materials | 1024000 |  | 1280000 | (1) | 1280000 | (1) |
| Direct labour | 5000000 |  | 6250000 | (1) | 6437500 | (2) |
| Variable production overhead | 320000 |  | 400000 | (1) | 400000 | (1) |
| Variable sales overhead | 300000 | (1) | 300000 | (1) | 300000 | (1) |
| Fixed production overhead | 320000 |  | 320000 |  | 320000 |  |
| Fixed sales overhead | 240000 |  | 240000 |  | 240000 |  |
| Buy in, Lease, Training | 1840000 | (1) | 260000 | (1) | 50000 | (1) |
| Total costs | 9044000 |  | 9050000 |  | 9027500 |  |
| Profit | 1956000 | (1) of | f 1950000 | (1) of | 1972500 | (1)of |
| Original profit | 1656000 |  | 1656000 |  | 1656000 |  |
| Additional profit | 300000 | (1) of | f 294000 | (1)of | 316500 | (1)of [22] |
| OR possibly a unit approach |  |  |  |  |  |  |
| Selling price | 1100 | (1) | 1100 | (1) | 1100.00 | (1) |
| DM |  |  | 128 | (1) | 128.00 | (1) |
| DL |  |  | 625 | (1) | 718.75 | (2) |
| VPO |  |  | 40 | (1) | 40.00 | (1) |
| VSO | 30 | (1) | 30 | (1) | 30.00 | (1) |
| Buy in, Lease, Training | 920 | (1) | 130 | (1) | 25.00 | (1) |
| Total costs | 950 |  | 953 |  | 941.75 |  |
| Unit profit | 150 | (1)of | 147 | (1)of | 158.25 | (1)of |
| $\times 2000$ = Added profit | 300000 | (1) of | f 294000 | (1) of | 316500 | (1)of [22] |


| Sales | 11000000 | (1) | 11000000 | (1) | 11000000 | (1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Direct materials | 1024000 |  | 1280000 | (1) | 1280000 | (1) |
| Direct labour | 5000000 |  | 6250000 | (1) | 6437500 | (2) |
| Variable production overhead | 320000 |  | 400000 | (1) | 400000 | (1) |
| Variable sales overhead | 300000 | (1) | 300000 | (1) | 300000 | (1) |
| Fixed production overhead | 320000 |  | 320000 |  | 320000 |  |
| Fixed sales overhead | 240000 |  | 240000 |  | 240000 |  |
| Buy in, Lease, Training | 1840000 | (1) | 260000 | (1) | 50000 | (1) |
| Total costs | 9044000 |  | 9050000 |  | 9027500 |  |
| Profit | 1956000 | (1) of | f 1950000 | (1) of | 1972500 | (1)of |
| Original profit | 1656000 |  | 1656000 |  | 1656000 |  |
| Additional profit | 300000 | (1) of | f 294000 | (1)of | 316500 | (1)of [22] |
| OR possibly a unit approach |  |  |  |  |  |  |
| Selling price | 1100 | (1) | 1100 | (1) | 1100.00 | (1) |
| DM |  |  | 128 | (1) | 128.00 | (1) |
| DL |  |  | 625 | (1) | 718.75 | (2) |
| VPO |  |  | 40 | (1) | 40.00 | (1) |
| VSO | 30 | (1) | 30 | (1) | 30.00 | (1) |
| Buy in, Lease, Training | 920 | (1) | 130 | (1) | 25.00 | (1) |
| Total costs | 950 |  | 953 |  | 941.75 |  |
| Unit profit | 150 | (1)of | 147 | (1)of | 158.25 | (1)of |
| $\times 2000$ = Added profit | 300000 | (1) of | f 294000 | (1) of | 316500 | (1)of [22] |

(1)
(2)
(1)of
(1) of - ment

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(c) Introduce an evening shift (or whichever is most cost-effective)
(1) of

Advantage - no need to spend so much money on training in future years.
(1)

Disadvantage - work involved in setting this up.
(1)
[3]
Or any other reasonable advantage/disadvantage.
If candidate suggests answer not totally based on cost/profit, accept provided good reason given - e.g. (Advantage) buying in is simplest solution but (Disadvantage) can't guarantee quality.

The own figure mark cannot be given unless all three options are attempted.
[Total: 30]

There are, unfortunately, other possibilities for the three options which cannot be ignored, though they are unlikely to appear.

Candidate may use the contribution figure calculated in the 3rd version of (a).
\$

Option 1
$8000 \times 277($ from (a))
2216000 (1)of
$2000 \times 1100$
2200000
(1)

4416000

| Buy in | 1840000 | (1) |  |
| :--- | ---: | ---: | ---: |
| Sales o/h | 60000 | (1) |  |
| Original profit | 1656000 |  |  |
| Fixed costs | $\underline{560000}$ | $\underline{4116000}$ |  |
|  |  |  | 300000 |

Option 2
Sales (1)
less $(\underline{7144-560) \times 2}$
2200000
(1)

Lease

## OR

(1) $\frac{1906000}{294000}$
(1)
(1)
[5]
$10000 \times 277$
less
Lease
260000
Fixed costs
560000
Original profit
1656000
2770000
(5)
(1)

$$
\frac{2476000}{294000}
$$

The figure $\$ 2770000$ recognises the increase in sales, materials, variable production costs and sales overheads.

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Option 3

## OR

less

Sales
2200000
less (1) (1) (1)
$(7144-560) \times 2$
Training 8 (1) 1646000 Labour 50000
187500
(1)

## Labour

(1)

$$
\frac{1883500}{316500}
$$

(1)
(1)
$10000 \times 277$
Training
50000
187500
560000
Fixed costs
1656000
(1)

Original profit
(1)
$\frac{2453500}{316500}$
(1)
(1)

2770000
(5)
(1)

2770000

$$
316500
$$

Further possibilities:
Option 1
Sales
$\begin{array}{r}2200000 \\ 1840000 \\ \hline 360000\end{array}$
(1)
less purchases 360000
(1) $+(1)$
(1)

Only omission is variable costs so award an extra 1 for assumed sub-total
Option 2

Contribution
less costs (560 $000+260000$ )
Profit
Original profit

Option 3


| 2770000 | (5) |
| ---: | ---: |
| $\frac{820000}{1950000}$ | (1) |
| $\frac{1656000}{2}$ | (1) |

(5)
(1)
(1)
[8]

